W. Western

EXPARTION INTERES

PIPER & MARBURY

L.L.P.

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WRITER'S DIRECT NUMBER

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> Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, NW Room 222 Washington, DC 20554

> > Re:

Ex Parte Presentation WT Dkt. No. 97-82

Dear Ms. Salas:

This letter is to notify you that Douglas Smith met on Monday with Paul Misener, Chief of Staff and Senior Legal Advisor to Commissioner Furchtgott-Roth. During the meeting, Omnipoint presented its position on the C Block debt restructuring reconsideration proceeding, focusing on the attached materials.

An original and one copy of this letter is transmitted herewith for inclusion in the above-referenced docket. Any questions regarding this matter may be directed to the undersigned counsel.

Sincerely,

Teresa S. Werner

Terrie Werner

Enclosures

cc: Paul Misener, Office of Commissioner Furchtgott-Roth

No. of Copies rec'd 041

- The "Prepay" Option is Actually a "Banking of Deposits" Option that Discriminates Against All Bidders But One.
- Only NextWave Can Use This "Banking of Deposits" Option.
- Out of the 89 C-Block Licensees, Only NextWave Has Enough Deposits Across Multiple MTAs to Buy Out the Spectrum in Major Markets.
- Mathematically, Only 8 Other Licensees Out of the 89 Could Even Theoretically
 Use the "Banking of the Deposits" Aspect of the "Prepay" Option.
 BUT NONE OF THESE 8 BIDDERS WILL USE THIS OPTION,
 BECAUSE THEY WOULD HAVE TO GIVE UP ALL THEIR PRIMARY
 MARKETS TO BUY ONE, SMALL, BTA.
- Unlike Amnesty and Disaggregation, Which Return Either All 30Mhz or 15Mhz in Every Market, the "Banking of Deposits" Option Means NextWave Alone Chooses Which Markets Never Have <u>Any Spectrum Returned for Re-Auction</u>.
- The Fate of GSM as a National Standard Will Be Controlled By the One Company NextWave That is Financed By the Primary Backers of CDMA.

CASE 1

| Chase Telec | om. Total | Net Bid \$175,090,520 | POPS 6,524,460 | Deposit Credit Available for Prepay \$12,256,336 | | | Net Bid | POPS | Wasted Deposit Dollars |
|-----------------|-------------------------|--------------------------|-------------------|--|------------|--------------|-------------|---------|---------------------------|
| CHASE WOUL | D HAVE TO TURN IN ALI | . ITS PRIMARY MAR | KETS | | IN ORDER 1 | TO BUY ONE B | STA: | | |
| Atlanta | Chattanooga | \$15,966,000 | 547,227 | \$1,117,620 | Birmingham | Florence AL | \$2,997,149 | 183,342 | \$ (9,349,102) |
| | Knoxville, Kingsport, | | | | | | | | |
| Knoxville | Middlesboro | \$34,071,678 | 1,874,924 | \$2,385,017 | | | | | |
| | Memphis, Jackson, | | | | | | | | |
| Memphis-Jackson | n Dyersburgh | \$56,448,417 | 1,883,830 | \$3,951,389 | | | | | |
| | Nashville, Clarksville, | | | | | | | | |
| Nashville | Cookeville. | \$65,607,276 | 2,035,137 | \$4,592,509 | | | | | |
| Subtotal | | \$172,093,371 | 6,341,118 | \$12,046,536 | Subtotal | | \$2,997,149 | 183,342 | \$ (9,349,102) |

NOTE: Chase has publicly stated that it plans to use the FCC's Disaggregation Option.

| Americall I | nternational Total | Net Bid \$32,365,628 | POPS 2,151,587 | Deposit Credit Available for Prepay \$2,265,594 | | | Net Bid | POPS | Wasted Dep Dollars | osit |
|-------------|------------------------|-------------------------|-------------------|---|-----------|----------------|-----------|---------|-----------------------|------|
| AMERICALL | WOULD HAVE TO TURN IN | I ALL ITS PRIMARY | MARKETS | | IN ORDER | TO BUY ONE B | ГА: | | | |
| Pittsburgh | Wheeling, Steubenville | \$3,246,000 | 354,807 | \$227,220 | Cleveland | East Liverpool | \$585,038 | 112,955 | \$ (1,698, | 108) |
| Alaska | Anchorage, Fairbanks | \$5,484,750 | 565,615 | \$383,933 | | | | | | |
| Portland | Medford, Roseburg | \$5,943,750 | 353,179 | \$416,063 | | | | | | |
| San Antonio | Corpus Christi, Laredo | \$17,106,091 | 765,031 | \$1,197,426 | | | | | | |
| Subtotal | - | \$31,780,591 | 2,038,632 | \$2,224,641 | Subtotal | | \$585,038 | 112,955 | \$ (1,698,1 | 108) |

NOTE: As with Chase, Americall has publicly stated that it plans to use the FCC's Disaggregation Option.

| Savannah Independent PCS C | Net Bid \$13,644,001 | POPS 679,578 | Deposit Credit Available for Prepay \$955,080 | | Net Bid | POPS | Waste Dollar | ed Deposit rs |
|--------------------------------|-------------------------|-----------------|---|-----------------------|-----------|---------|-----------------|------------------|
| SAVANNAH WOULD HAVE TO TURN IN | ITS PRIMARY MARK | KET | | IN ORDER TO BUY ONE | BTA: | | | |
| Atlanta Augusta | \$13,067,250 | 569,584 | \$914,708 | Jacksonville Waycross | \$576,751 | 109,994 | \$ | (395,632) |
| Subtotal | \$13,067,250 | 569,584 | \$914,708 | Subtotal | \$576,751 | 109,994 | \$ | (395,632) |

| Kansas Pe | rsonal Communicat | Net Bid \$9,698,251 | POPS 429,507 | Deposit Credit Available for Prepay \$678,878 | | | Net Bid | POPS | Was Doll | ted Deposit ars |
|-------------|----------------------|------------------------|-----------------|---|----------|----------------|-----------|---------|-------------|--------------------|
| KANSAS PER | RSONAL WOULD HAVE TO | TURN IN ALL ITS | PRIMARY MA | RKETS | IN ORDER | R TO BUY ONE E | BTA: | | | |
| Kansas City | Topeka, Emporia | \$9,257,251 | 304,010 | \$648,008 | Wichita | Hutchinson | \$441,000 | 125,497 | \$ | (251,108) |
| Subtotal | - · · · | \$9,257,251 | 304,010 | \$648,008 | Subtotal | | \$441,000 | 125,497 | \$ | (251,108) |

| ROBERTS | S-ROBERTS & ASSO | Net Bid \$7,669,500 | POPS 784,648 | Deposit Credit Available for Prepay \$536,865 | | Net Bid | POPS | Waste Dollar | d Deposit |
|-----------|-------------------------|-------------------------------|-----------------|---|---------------------|-----------|--------|-----------------|-----------|
| ROBERTS-R | OBERTS WOULD HAVE TO | TURN IN ALL ITS F | PRIMARY MA | RKETS | IN ORDER TO BUY ONE | BTA: | | | |
| St. Louis | Cape Girardeua, Quincy, | | | | | | | | |
| | Jeff. City, Rolla, and | | | | | | | | |
| | West Plains | \$7,224,000 | 695,274 | \$505,680 | Kansas City Sedalia | \$445,500 | 89,374 | \$ | (104,730) |
| Subtotal | | \$7,224,000 | 695,274 | \$505,680 | Subtotal | \$445,500 | 89,374 | \$ | (104,730) |

| | 1 .13 | Net Bid | POPS | Deposit Credit Available for Prepay | | Net Bid | POPS | Wasted Deposit Dollars |
|-------------|-------------------------|------------------|-----------|-------------------------------------|---------------------------|-----------|--------|---------------------------|
| Northern | Michigan PCS Consort | \$4,612,481 | 371,697 | \$322,874 | | | | |
| N, MICHIGAN | N WOULD HAVE TO TURN IN | N ALL ITS PRIMAR | Y MARKETS | | IN ORDER TO BUY ONE B | TA: | | |
| Detroit | Alpena, Sault Ste. | | | | | | | |
| | Marie, MI | \$1,404,750 | 120,019 | \$98,333 | Minneapolis- Ironwood, MI | \$198,356 | 33,156 | \$ (130,468) |
| Milwaukee | Marquette, Escanaba, | | | | | | | |
| | Houghton, and Iron | | | | | | | |
| | Mountain | \$3,009,375 | 218,522 | \$210,656 | | | | |
| Subtotal | | \$4,414,125 | 338,541 | \$308,989 | Subtotal | \$198,356 | 33,156 | \$ (130,468) |

CASE 7
THE GABELLI GROUP

| | 1/2 | Net Bid | POPS | Deposit Credit Available for Prepay | | | Net Bid | POPS | Wasted Deposit Dollars |
|--------------|------------------------|-------------------|-----------|-------------------------------------|----------|--------------|-------------|---------|------------------------|
| 7A. Southe | ast Wireless Total | \$41,261,255 | 1,703,700 | \$2,888,288 | | | | | |
| SOUTHEAST | WOULD HAVE TO TURN I | N ALL ITS PRIMARY | Y MARKETS | | IN ORDER | TO BUY ONE B | TA: | | |
| Richmond-Nor | fo Danville, Lynchburg | \$12,678,755 | 329,944 | \$887,513 | Atlanta | Rome , Dalto | \$2,805,000 | 232,674 | \$ (167,438) |
| | Tallahase, and | | | | | | | | |
| Jacksonville | Panama City | \$25,777,501 | 1,141,082 | \$1,804,425 | | | | | |
| Subtotal | | \$38,456,255 | 1,471,026 | \$2,691,938 | Subtotal | | \$2,805,000 | 232,674 | \$ (167,438) |

| | | | | Deposit | | | | | |
|----------------|---------------------|---------------------|-----------|---------------|-----------------------|-----------|---------|--------|-----------|
| | | | | Credit | | | | | |
| | | | | Available for | | | | Waste | d Deposit |
| | | Net Bid | POPS | Prepay | | Net Bid | POPS | Dollar | ·s |
| 7B High Co | untry TOTAL | \$13,772,250 | 1,053,336 | \$964,058 | | | | •. | |
| HIGH COUNTI | RY WOULD HAVE TO TU | RN IN ALL ITS PRIMA | ARY MARKE | TS | IN ORDER TO BUY ONE | BTA: | | ·. | |
| Denver | Casper, Cheyenne | \$5,216,250 | 258,572 | \$365,138 | El Paso-Albu Carlsbad | \$521,250 | 316,613 | \$ | (458,445) |
| Salt Lake City | Idaho Falls, Twin | | | | | | | * | |
| | Falls, Pocatello | \$8,034,750 | 478,145 | \$562,433 | | • | | | |
| Subtotal | | \$13,251,000 | 736,717 | \$927,570 | Subtotal | \$521,250 | 316,613 | \$ \$ | (458,445) |

| 7C Fortunet Wireless:TOTAL | Net Bid \$61,531,500 | POPS 3,198,912 | Deposit Credit Available for Prepay \$4,307,205 | | | Net Bid | POPS | Was Doll | sted Deposit lars |
|--------------------------------------|-------------------------|-------------------|---|-----------|------------|-------------|--------|-------------|----------------------|
| FORTUNET WOULD HAVE!TO TURN IN | ALL ITS PRIMARY I | MARKETS | | IN ORDER | TO BUY ONE | BTA: | | | |
| New York Hartford | \$ 51,321,750 | 1,108,582 | \$3,592,523 | Milwaukee | Marinette | \$1,604,250 | 67,430 | \$ | (2,751,083) |
| Minneapolis-St. P Mankato, Rochester | \$8,605,500 | 490,874 | \$602,385 | | | | | | |
| Subtotal | \$59,927,250 | 1,599,456 | \$4,194,908 | Subtotal | | \$1,604,250 | 67,430 | \$ | (2,751,083) |

| | | | Deposit Credit Available for | | | | | Wasted Deposit |
|---------------------------------|--------------------|-----------|------------------------------|----------|------------|-------------|---------|------------------|
| | Net Bid | POPS | Prepay | | | Net Bid | POPS | Dollars |
| 7D Gabelli-Aer Force Total | \$87,336,004 | 2,975,991 | \$6,113,520 | | | | | |
| AER FORCE WOULD HAVE TO TURN | IN ALL ITS PRIMARY | MARKETS | | IN ORDER | TO BUY TWO | BTAs: | | |
| Dallas-Ft. Worth Waco | \$5,889,750 | 291,426 | \$412,28 3 | Portland | Bend | \$1,666,500 | 136,025 | 5 |
| Washington-Balti Salisbury, | | | | | | | | |
| Cumberland, | | | | | | | | |
| Fredicksburg | \$13,517,254 | 471,562 | \$946,208 | Wichita | Salina, KS | \$1,200,750 | 144,827 | (1,973,798) |
| Tampa-St. Peters Daytona, Ocala | \$24,115,500 | 710,926 | \$1,688,085 | | | | | • |
| Des Moines- Qua Des Moines, | | | | | | | | |
| Davenport, Dubuque, | | | | | | | , | |
| Iowa City | \$40,946,250 | 1,502,077 | \$2,866,238 | | | | , e | ř. |
| Subtotal | \$84,468,754 | 2,213,003 | \$4,554,323 | Subtotal | | \$2,867,250 | 280,852 | 2 \$ (1,973,798) |

CASE 8

| CLEARCOM TO | OTAL , , , , , , , , , , , , , , , , , , , | Net Bid \$344,293,125 | POPS 9,618,136 | Deposit Credit Available for Prepay \$24,100,519 | IN ORDER TO BUY ONE BT | Net Bid | POPS | Wasted Deposit Dollars |
|-----------------------------|--|--------------------------------------|-----------------------------|--|------------------------|--------------|------------|---------------------------|
| San Francisco- | ODED TIAVE TO TOTAL IN I | WEET IN THE PROPERTY IS | MAINIC I O | | IN ONDER TO BOT ONE BT | _ | | |
| | Parana Bana Madasta | | | | | | | |
| Oakland-San Jose | Fresno, Reno, Modesto, | | | | | | | |
| | Visalie, Redding, | | | | | | | |
| | Merced, Eureka | \$105,735,525 | 3,091,444 | \$7,401,487 | Spokane-Billi Lewiston | \$537,075 | 125,919.00 | \$ (23,579,556) |
| Puerto Rico-U.S. | San Juan, Mayaguez | \$114,087,900 | 3,262,534 | \$7,986,153 | | | | |
| Salt Lake City | Salt Lake, Boise, Provo, | | | | | | | |
| • | Logan | \$96,991,050 | 2,490,982 | \$6,789,374 | | | | |
| Los Angeles-San Subtotal | Bakersfield | \$26,941,575 \$343,756,050 | 647,257 9,492,217 | \$1,885,910 \$24,062,924 | Subtotal 5 | \$26,941,575 | \$647,257 | \$ (23,579,556) |

NOTE: Clearcom has publicly stated that it plans to use the FCC's Disaggregation Option.

Interest Costs Under Disaggregation

| | | | Orig | inal C Block St | tructure | | Disaggr | egation |
|---|-----------------------|---------------------------|---------------|----------------------|-------------|-------------------------------|---|--|
| BTA Market | 1997 pops | Net Bid | \$/Pop | Deposit | Debt | Annual Interest Expense | Ongoing Quarterly Interest Expense | Ongoing Annual Interest Expense |
| 01 | | | | | | | | |
| Clearcom 1 | 647,257 | 26 044 676 | 44.62 | 2 604 459 | 24 247 440 | 4 570 080 | 407.040 | 700.044 |
| M002 - Los Angeles | | 26,941,575 405 725 525 | 41.62 | 2,694,158 | 24,247,418 | 1,576,082 | 197,010 | 788,041 |
| M004 - San Francisco | 3,091,444 | 105,735,525 | 34.20 | 10,573,553 | 95,161,973 | 6,185,528 | 773,191 | 3,092,764 |
| M025 - Puerto Rico | 3,770,362 | 114,087,900 | 30.26 | 11,408,790 | 102,679,110 | 6,674,142 | 834,268 | 3,337,071 |
| M036 - Salt Lake City | 2,490,982 | 96,991,050 | 38.94 | 9,699,105 | 87,291,945 | 5,673,976 | 709,247 | 2,836,988 |
| M042 - Spokane Clearcom Total | 125,919 10,125,964 | 537,075 344,293,125 | 4.27 34.00 | 53,708 34,429,313 | 483,368 | 31,419 | 3,927 | 15,709 |
| Clearcon Total | 10,123,504 | 344,283,125 | 34.00 | 34,429,313 | 309,863,813 | 20,141,148 | 2,517,643 | 10,070,574 |
| Chase Telecommunications | | | | | | | | |
| M011 - Atlanta | 547,227 | 15,966,000 | 29 .18 | 1,596,600 | 14,369,400 | 934,011 | 116,751 | 467,006 |
| M028 - Memphis | 1,883,830 | 56,448,417 | 29.96 | 5,644,842 | 50,803,575 | 3,302,232 | 412,779 | 1,651,116 |
| M029 - Birmingham | 183,342 | 2,997,149 | 16.35 | 299,715 | 2,697,434 | 175,333 | 21,917 | 87,667 |
| M 043 - Nashville | 2,035,137 | 65,607,276 | 32.24 | 6,560,728 | 59,046,548 | 3,838,026 | 479,753 | 1,919,013 |
| M044 - Knoxville | 1,874,924 | 34,071,678 | 18.17 | 3,407,168 | 30,664,510 | 1,993,193 | 249,149 | 996,597 |
| Chase Telecom Total | 6,524,460 | 175,090,520 | 26.84 | 17,509,052 | 157,581,468 | 10,242,795 | 1,280,349 | 5,121,398 |
| Urban Communicators PCS M006 - Charlotte | 3,445,803 | 74,622,750 | 21.66 | 7,462,275 | 67,160,475 | 4,365,431 | 545,679 | 2,182,715 |
| Urban Communicators PCS | 3,445,803 | 74,622,750 | 21.66 | 7,462,275 | 67,160,475 | 4,365,431 | 545,679 | 2,182,715 |
| Alpine PCS. | | | | | | | . • | • |
| M002 - Los Angeles | 628,147 | 29,091,750 | 46.31 | 2,909,175 | 26,182,575 | 1,701,867 | 212,733 | 850,934 |
| M008 - Boston | 227,963 | 9,000,000 | 39.48 | 900,000 | 8,100,000 | 526,500 | 65,813 | 263,250 |
| Alpine PCS Total | 856,110 | 38,091,750 | 44.49 | 3,809,175 | 34,282,575 | 2,228,367 | 278,546 | 1,114,184 |
| Americal) International | | | | | | | | |
| Americall International M016 - Cleveland | 112,955 | 585.038 | 5.18 | 58,504 | 526,534 | 34,225 | 4,278 | 17,112 |
| M021 - Pittsburgh | 354,807 | 3,246,000 | 9.15 | 324,600 | 2,921,400 | 189,891 | 23,736 | 94,946 |
| M030 - Portland | 353,179 | 5,943,750 | 16.83 | 594,375 | 5,349,375 | 347,709 | 43,464 | 173.855 |
| M033 - San Antonio | 765,031 | 17,106,091 | 22.36 | 1,710,609 | 15,395,482 | 1,000,706 | 125,088 | 500,353 |
| M049 - Alaska | 565,615 | 5, 484 ,750 | 9.70 | 548,475 | 4,936,275 | 320,858 | 40,107 | 160,429 |
| Americali Int'i Total | 2,151,587 | 32,365,628 | 15.04 | 3,236,563 | 29,129,065 | 1.893,389 | 236,674 | 946,695 |